



2023 Home Health Reimbursement Workshop

November 29, 2023

6:00AM – 1:00PM PST

This workshop will take agencies through the significant updates to the PDGM reimbursement model and move through all the aspects of home health reimbursement.

PDGM has brought many changes to home health and 2023 will continue to keep agencies on their toes while adapting fully to the model, including dealing with the NOA. There will be a discussion of Pre-Bill claim reviews and the significance of conducting them. The impact of OASIS & Coding and medical review programs has the potential to more directly impact reimbursement than some of the other aspects of PDGM and this workshop will get you up to date on all that. 2023 also brings the implementation of Value-Based Purchasing (VBP) and OASIS-E. This workshop will hit the highlights of both as they impact reimbursement. In addition to Traditional Medicare, the Medicare Advantage plans have become a major part of home health reimbursement, and this workshop will take you through some of the detail aspects of getting what you need in order to get paid. Medical Review has emerged as one of the greatest concerns for home health. This workshop will take you through the contractor asks and dig into the reasons behind review. PEPPER reports are a large part of the data used to target agencies and this workshop will give you an up to date review of how to analyze your current PEPPER. Whether you are a biller, collector or Administrator, this workshop is just what is needed to get you up to date on all things Home Health Reimbursement.

1. Program Goals: Day to Day Revenue Cycle Under PDGM
2. Evaluate the PDGM Structure
3. Detail the significant impact of Intake on Revenue Cycle
4. LUPA, PEP Calculations
5. Details of Billing RAP & Final Claim
6. OASIS & Coding Impact on Reimbursement
7. Brief overview of VBP & OASIS-E
8. Detail Credentialing with Managed Care & Issues surrounding getting paid
9. Medical Review – all contractors
10. PEPPER Reports – monitoring and evaluating



Presenter: Melinda A. Gaboury, COS-C CEO - Healthcare Provider Solutions

Melinda A. Gaboury is co-founder and Chief Executive Officer of Healthcare Provider Solutions, Inc. (HPS). Melinda Gaboury and Mark Cannon founded the company in April 2001 to provide financial, reimbursement, billing, operational and clinical consulting to the home care and hospice industries.

Melinda A. Gaboury, with more than 30 years in home care, has over 22 years of executive speaking and educating experience, including extensive day to day interaction with home care and hospice professionals. She routinely conducts Home Care and Hospice Reimbursement Workshops and speaks at state association meetings throughout the country. Melinda has profound experience in Medicare PDGM training, billing, collections, case-mix calculations, chart reviews and due diligence. UPIC, RA, ADR & TPE appeals with all Medicare MACs have become the forefront of Melinda's current impact on the industry. She is currently serving as the Chair of the NAHC/HHFMA Advisory Board and Work Group and is currently serving on the Board of Directors for both the Home Care Association of Florida & Tennessee Association for Home Care. Melinda is also the author of the Home Health OASIS Guide to OASIS-E and Home Health Billing Answers, 2023.



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Confirmation: Prior to the webinar, you will receive a Zoom confirmation email which will include a join link to access the webinar, a dial-in number and an access code to listen in via telephone. You will also be sent any pertinent handouts if available.

Registration Fee: The registration fee covers one individual and one continuing education (CE) certificate (if applicable). Multiple site participation from individuals within your agency will require separate registration. For example: if your agency has paid for 1 participating registration but 3 people from your agency would like to attend (and receive CE credit), your agency will need to pay a separate registration fee for all 3 participants. In addition, if your agency has sent in 1 registration but 3 people from your agency register through the Zoom link, your agency will be invoiced the registration fee for the additional 2 registrations. The handouts will be emailed to you to the email address you provide.

Continuing Education: This webinar is eligible for 6 Nurse Contact Hours.
The Association for Home and Hospice Care of North Carolina is approved as a provider of nursing continuing professional development by the North Carolina Nurses Association, an accredited approver by the American Nurses Credentialing Center's Commission on Accreditation.

Recording: This session will not be recorded.

Please Make Your Selection Below:		
OAHC Members	\$299/person	
NonMembers	\$399/person	

Amount Enclosed	
Attendee Name	
Agency Name	
Agency Address	
City State Zip	Phone
Attendee Email	Alternate Email

If paying by check, please make payable to OAHC

Credit Card Number	Exp. Date
Name (as it appears on card)	
Address of cardholder	
Email Address for CC receipt	
Signature (required)	

Registration must be received in writing and will not be accepted without payment. Three easy ways to register:

1.	Online Registration - please visit www.oahc.org
2.	Mail registration form with total registration fees (check or credit card) to: OAHC, 417 2 nd St. Ste. 101, Lake Oswego, OR 97034
3.	Fax form with total registration fees (credit card) and signature to (877) 458-8348

Contact Brandy Sweet with questions: bsweet@oahc.org or (503) 364-2733