OREGON ASSOCIATION FOR HOME CARE

# PROVIDER MEMBERSHIP

ENSURING THE SUSTAINABLE DELIVERY OF HIGH-VALUE HOME-BASED HEALTH CARE

Contact: (503) 364-2733 admin@oahc.org | www.oahc.org The Oregon Association for Home Care was founded over 50 years ago to represent providers of skilled home health, hospice, in-home care, IV therapy, respiratory therapy and home medical equipment services throughout the state of Oregon.

Today, we continue that work by fulfilling our mission to support and assist our members in the delivery of high value home-based health care in our communities through advocacy, education and services.



Home Care...Where the home is a healthful, independent choice for quality care.

NGAGED PATIENTS



# Advocacy

OAHC is committed to advocating on behalf of all of its members and all home-based health care providers in Oregon. Our Executive Director and lobbyist, Sabrina Riggs has expertise at the local, state and federal level, providing unprecedented legislative access and insider knowledge of regulatory processes to OAHC's members.

For over 50 years, OAHC has served as a respected and valued voice for home-based health care in Oregon, advocating on behalf of the industry directly to local, state and federal representatives. OAHC works directly with the Oregon Health Authority, Oregon Department of Human Services, Oregon's Rural Health Coordinating Council, OR-Occupational Safety and Health Administration (OSHA) and other relevant boards and committees on a state and national level. OAHC also provides opportunities for members to engage in these advocacy efforts and speak on behalf of the industry through committee membership and our online Legislative Action Network.

OAHC's focus is on state specific issues and regulations that impact providers and patients in Oregon. Being engaged at this level is critical to keeping members informed, in business, and able to continue to provide vital care and services to patients in our communities. It's because of members like you that has allowed OAHC to have a long history of fending off negatively impactful legislation and regulations to keep our industry strong and at the forefront of conversations on the value and benefit of home care.

# Supporting your state association not only helps you be successful but also ensures that services and care are available to all Oregonians who need it!



# Advocacy

# State Legislative Champions!

### During the 2023 legislative session, OAHC was successful in:

- Removing home health from the disastrous nurse staffing bill, HB 2697 a bill that would have exacerbated home health's capacity issues, forced many home health agencies to close their doors, reduce access to care, and impose significant penalties on agencies that didn't comply
- Engaging in employment issues, advocating for legislation to allow employers to offer retention bonuses, and addressing workforce shortages
- Working with OR-OSHA and other state agencies to repeal the COVID-19 rules and ensure regulation changes are reasonable and fair for providers.

# **National Representation**

OAHC is a member of two national organizations representing home care -National Association for Home Care & Hospice (NAHC) and Council of State Home Care and Hospice Associations (Council). As a member of NAHC, OAHC is able to pass along many of its membership benefits as well as access experts and resources to help address issues members are facing. OAHC staff serve on NAHC's Forum of States and works in collaboration with NAHC and other states on issues impacting home health and hospice in Congress.

The Council provides an opportunity for all state association executives to network and share best practices in association management, discuss issues of advocacy for home care on the state and national levels, collaborate on shared projects, and network about the home care industry. OAHC members will have access to many of the benefits offered by the Council.





# **Membership Benefits**

## **Communication & Industry Updates**

OAHC provides regular and timely updates to members on regulatory changes and legislative updates to help them navigate the changing home-based health care landscape. The OAHC listserv, electronic notifications and quarterly legislative and regulatory updates are designed to keep you and your staff informed and up to date on changing policies that impact your ability to meet the home-based health care needs of the many Oregonians you serve.

# Education

OAHC regularly provides workshops, webinars and conferences to facilitate continuing education and professional development for home-based health providers and staff. Members receive discounts on these education opportunities, all of which are designed to help providers streamline their operations, develop efficiencies and stay up to date on changing regulations and policies and current issues, industry trends and developments. Included with membership is unlimited access to the RCTCLearn.Net online database of education at no additional cost.

## **Networking & Information Resource**

One of the most important benefits of OAHC membership is first-hand access to information-sharing among OAHC members, staff and leadership. Our Board of Directors, Regulatory & Legislative Affairs Committee (RLAC) and OAHC staff are a great resource for information on the latest issues impacting the industry and are available to answer member questions about changing policies and regulations. The members only section of the OAHC website also offers up-to-date information, tools and resources, NAHC Forum reports, dashboard reports, and access to the members only listserv and forum, where members can engage in information-sharing about issues impacting their organizations and the industry at large.



# **Membership Benefits**

## **Tools & Resources**

The Tools & Resource is a member-exclusive web-based repository of useful documents, forms, and resource materials.

## **Connect with New Clients**

OAHC members receive a complementary listing in the OAHC Membership Directory and Referral Resource Guide as a benefit of membership. Published annually, the guide is a comprehensive directory of OAHC members that is distributed to all members, hospital discharge planners and skilled nursing facilities throughout Oregon. The "Find a Provider" directory available on our website also allows the public to search for OAHC members by organization name, county and services, serving as a valuable online marketing tool for OAHC members.

# **Jobs Board**

The OAHC Career Center is the go-to place for Oregon home care and hospice jobs. The Career Center allows job seekers to upload their resume, apply to jobs and browse career resources, while allowing employers to post jobs, browse resumes and search for candidates. Members can receive 20% off their first purchase through the Career Center.

## **Community Health Accreditation Program (CHAP)**

CHAP is an independent, nonprofit accrediting body for community-based health care organizations, which accredits nine programs and services – Home Health, Hospice, HME, Pharmacy, Private Duty, Infusion Therapy Nursing, Public Health, Community Nursing Centers and Supplemental Staffing Services. OAHC members will receive a 50% discount on the CHAP accreditation service application fee – \$400 in savings!



# **Membership Resources**

### **OAHC Website**

The OAHC website is designed to meet all your membership needs including online registration for events, access to the membership database, access to the "members-only" area and additional administrative membership needs. Please contact the OAHC office for member login information.

### **Get Involved!**

OAHC's strongest asset is its membership and members' willingness to share skills, knowledge and expertise. Put their talent and expertise into action by volunteering for a committee.

### Listserv & Forum

The OAHC listserv and forum is a great resource to stay up to date on regulatory and legislative issues, OAHC news and educational offerings. Members utilize the listserv and forum to ask questions and engage in information-sharing with peers.

### Agency Best Practices & Growth Monthly Webinars

OAHC members can now sign up for live monthly webinars on hot topics for owners, managers, and marketing representatives. These webinars bring together agency leaders and markets to discuss growth and share best practices.

### **Advertising & Marketing**

OAHC provides several opportunities to advertise your product and services. Learn more by visiting OAHC's marketing page.

### OAHC Quarterly Legislative & Regulatory Update Calls

OAHC provides quarterly conference call updates from its expert staff and Regulatory & Legislative Affairs Committee (RLAC). These calls are open to all members and are intended to provide updates on OAHC activities, as well as information on legislative and policy decisions on the state and federal levels that could impact your agency.

### **Provider Lunch & Learn Roundtable**

Gather virtually to network and discuss with your peers the issues and topics that are keeping them up at night!

### Home Health & Hospice Aide Competency Exam and Study Guide

OAHC developed the online Home Health & Hospice Aide Competency exam as a standard for the industry. This exam tests the basic competencies of individuals who have received training in accordance with the Oregon Nurse Practice Act to work as nursing assistants.

The Home Health & Hospice Aide Competency study guide was developed to aid in preparation for the exam and help Certified Nurse Assistants hired to work as Home Health Aides to better familiarize themselves with the areas of care in which they may be responsible. The study guide was developed based on various contributions from individuals serving on the OAHC Education and Conference Committee.

# **Education Savings!**

# **RCTCLEARN.NET**

## *RCTCLEARN.NET is available to all OAHC members at <u>no extra cost!</u>*

Included with your membership, RCTCLEARN.NET provides quality training to home health and hospice care aides, LPNs, RNs and PTs. This comprehensive group of online training courses was designed specifically for the home health care and hospice industry.

All OAHC members have access to this online training service with a large and expanding number of home care training modules including home health and hospice education.

### Over 100 courses in 10 program areas.

When you become an OAHC member, you will receive:

- The RCTCLEARN.NET Course Catalog which includes a list of all the courses available to aides, LPNs, RNs and PTs
- A student guide to help get your staff signed into the online program
- A list of unique token codes that allow your staff to access all the education RCTCLEARN.NET has to offer
- An admin tool guide so you can monitor and manage your staff's progress
- A sample new hire guide on how to incorporate the RCTC education into your orientation program



RCTC is great for new employee orientation and home health aide CMS mandatory annual education requirement satisfaction!



2024 Provider Membership Application

Provider Members are home health, hospice, or in-home service provider agencies that deliver home care and supportive services in the home.

### CONTACT INFORMATION\* (please print clearly)

Agency Name	:			
Primary Contact	:	Email :		
Mailing Address	:			
City	:	State :	Zip :	
Physical Address (if different)	:			
City	:	State :	Zip :	
Phone	:	Fax :		
*The information provided will be listed in the printed membership directory and displayed in the online Find A Provider search				

### Additional Contacts

Add staff to our database to receive all mailings, access to member's only sections of the OAHC website, and announcements on OAHC educational offerings.

Full Name	:	Title :
Email	:	Add to Listserv
Full Name	:	Title :
Email	:	Add to Listserv
Full Name	:	Title :
Email	:	Add to Listserv
Full Name	:	Title :
Email	:	Add to Listserv
Full Name	:	Title :
Email	:	Add to Listserv

By filling out and submitting this form you agree and understand that by providing your mailing address, email address, telephone number, and fax number, you consent to receive communications via regular mail, telephone, and/or fax sent by or on behalf of the Oregon Association for Home Care (OAHC)



### Next Page: Dues Calculation

2024 Provider Membership Application



### ANNUAL DUES CALCULATION

Provider dues are calculated based on total gross revenues from the previous fiscal year. Do not combine revenues from locations with a different provider number. Different provider numbers with the same type of service(s) require a separate provider membership.

### Total Gross Revenue

9

10

11

12

Please provide the following information for each <u>type of service</u> your agency provides to calculate your total gross revenues. <u>Provider Number and Revenue are required.</u>

Home Health Provider Number :			Number :	Total Revenue :
Hospice Provider Number :		Number :	Total Revenue :	
	In-H	ome Provider I	Number :	Total Revenue :
	<u>vider</u> evel	Total Gross Revenues	Annual Dues	Total Gross Revenues 🗄 \$
	1	0-499,999	\$730.00	Using the total gross revenues calculated above, find the appropriate
	2	500,000-999,999	\$1,520.00	
	3	1,000,000-1,499,999	\$2,370.00	dues level from the table on the left.
	4	1,500,000-1,999,999	\$3,285.00	1
	5	2,000,000-2,499,999	\$3,696.00	1
	6	2,500,000-2,999,999	\$4,135.00	
	7	3,000,000-3,499,999	\$4,600.00	2024 Dues: 💲
	8	3,500,000-3,999,999	\$5,093.00	1 •

### Corporate Discount\*

4,000,000-4,499,999

4,500,000-4,999,999

5,000,000-7,499,999

7,500,000- Up

\*Any corporate member with three (3) or more provider agencies, and those agencies have applied for membership in 2024, may qualify for the corporate discount. If you qualify for this discount, please fill out the form below to calculate your adjusted 2024 Dues. Gross revenues up to \$5 million receive a 20% discount and gross revenues greater than \$5 million receive a 10% discount.

Please list the agencies that qualify you for the corporate discount:

\$5,613.00

\$6,165.00

\$6,747.00

\$7,362.00

Agency Name :		Location :		
Agency Name :		Location :		
Agency Name :		Location :		
Gross Revenues <u>less than</u> \$5 million:				
Dues before discount \$	x .80 =	Adjusted 2023 Dues : \$		
Gross Revenues greater than \$5 million :				
Gross Revenues <u>greater than</u> \$5 million.				
Dues before discount \$	x .90 =	Adjusted 2023 Dues : \$		

Your association dues are not deductible as a charitable contribution for federal income tax purposes. The 1994 Federal Reserve Reconciliation Act requires that only dues payments not associated with lobbying/advocacy issued in 2024 may only deduct 90% as an ordinary and necessary business expense. For specific guidelines members are directed to consult their accountant.



2024 Provider Membership Application



### Additional Branch Listing\* - \$135 per listing

If you would like to have any of your branch locations listed in the annual printed membership directory, please provide the following information. Do not include locations that have different provider numbers than the agency applying for membership. Gross revenues from branch locations must be included in the total revenues calculated on this application.

Listing 1 Agency Name	:		
Primary Contact	:	Email :	
Mailing Address	:		
City	:	State :	Zip :
Phone	:	Fax :	
Listing 2 Agency Name	:		
Primary Contact	:	Email :	
Mailing Address	:		
City		State :	Zip :
Phone	:	Fax :	
Listing 3 Agency Name	:		
Primary Contact	:	Email :	
Mailing Address	:		
City	:	State :	Zip :
Phone	:	Fax :	

### **DUES PAYMENT**

Please note that in order for your membership application to be processed, all contact information, dues calculations and demographic information must be provided.

### Total Dues Amount: \$

(Please include additional site listings in total, if applicable)

Check (make payable to OAHC and mail to: 417 2nd St. Ste. 101, Lake Oswego, OR 97034)

MasterCard

Name on Card:		
Card Number:		
Expiration:	CVV:	

### For faster processing, fax your entire application to (877) 458-8348 or email to admin@oahc.org For payments over the phone, please contact Brandy Sweet at (503) 364-2733 or bsweet@oahc.org

Your association dues are not deductible as a charitable contribution for federal income tax purposes. The 1994 Federal Reserve Reconciliation Act requires that only dues payments not associated with lobbying/advocacy issued in 2024 may only deduct 90% as an ordinary and necessary business expense. For specific guidelines members are directed to consult their accountant.

### Next Page: Agency Demographic Survey & Special Offers

2024 Provider Membership Application



AGENCY DEMOGRAPHIC SURVEY			
All information is required. Mark all that apply.			
Is your agency: Hospital Ba	ased Free Standing For Profi	t Not for Profit	
Total Number of Employees:		Average Daily C	Census:
Total Miles Driven (most recer	nt FY):	Total Visits (mo	st recent FY):
Is your agency Medicare certi	fied? Yes No L	icensed only? Ye	s No
Yes, I provide services to clien	ts in another state. Please list state(s	s):	
Do you belong to: NAHC (N for Home		gon Hospice & re Association)	Other (please list):
		,	
What counties in Oregon do y	/ou serve?		
What cities in Oregon do you	serve?		
<b>5 1</b>			
Certification / Accreditation:	Medicare Home Health Medicar OHA ACHC Other:	re Hospice JCAH	O CHAP
Llama Llashk Camiaan			
Home Health Services:	Skilled Nursing Home Health A		pational Therapy Speech Therapy
In-Home Services:	CNA/HHA LPN RN Corr		Skilled Nursing
	Licensed by the State of Oregon	Other:	
Hospice Services:	Bereavement Program Hospice	Aide Medical So	cial Worker Occupational Therapy
			Skilled Nursing Speech Therapy
Palliative Care: Please provide the name of the associations you're connected with			

Infusion Services: Infusion

Prescription

### SPECIAL OFFERS!

### 1st Time Provider Member?

Agencies who have not previously been OAHC members may have dues prorated on a quarterly basis for the first year only. **New members** receive a complimentary attendance to the Annual Conference (a \$400 value).

### **Conference Registration Discount**

Register 3 or more for the upcoming annual conference by <u>December 31, 2023</u> and receive \$50 off per person. Use promo code: 2024Discount during the registration process. (Applies only to full conference registration)

### Refer An Agency!

Get **10% off** your 2024 dues by recruiting a non-member agency to join OAHC. If a new agency uses your agency as a reference, OAHC will refund your agency 10% off your total dues. List the agency that referred you: \_\_\_\_\_\_